

“HOW-TO” COMPARE THE BIDS/SELECT THE RIGHT CONTRACTORS GUILD

When comparing Bids, You must consider the Company to perform the work in your home,
Compare the “quality” of the bids, and know your legal requirements involved with signing a contract.

<u><i>Will the Contractor...</i></u>	<u><i>YES</i></u>	<u><i>NO</i></u>
Provide by Law, ‘Notice to Owner’ and ‘Buyers Right to Cancel’ when presenting the contract?-----	<input type="checkbox"/>	<input type="checkbox"/>
Maintain General Liability Insurance of \$2 mill. to protect you and your property? -----	<input type="checkbox"/>	<input type="checkbox"/>
Provide by Law, ‘Certificate of Insurance’ required upfront, Identifying the Ins. Co. name and phone no?-----	<input type="checkbox"/>	<input type="checkbox"/>
Be in “Good Standing” without pending violations, with the Contractors Licensing Board?-----	<input type="checkbox"/>	<input type="checkbox"/>
Provide ‘Lien Releases’ for Labor, with workers signatures releasing the liability of the job?-----	<input type="checkbox"/>	<input type="checkbox"/>
Provide ‘Lien Releases’ for materials releasing the liability of the equipment?-----	<input type="checkbox"/>	<input type="checkbox"/>
Be listed as an ‘A Rated’ or better company, with the Better Business Bureau?-----	<input type="checkbox"/>	<input type="checkbox"/>
Be certified by “California Home-Owners Association” in good standing?-----	<input type="checkbox"/>	<input type="checkbox"/>
Have <u>all</u> workers covered by Workmen’s Compensation, with certificates and confirmation?-----	<input type="checkbox"/>	<input type="checkbox"/>
Have a Commercial Office, Store Front, with a visible presents in the community, for you to visit?-----	<input type="checkbox"/>	<input type="checkbox"/>
Be a ‘N.A.T.E Certified’ Co. with ‘Technical Excellence Award’ and Knowledgeable staff members?-----	<input type="checkbox"/>	<input type="checkbox"/>
Have an office staff to quickly respond to your calls, 24hrs/365 days per year?-----	<input type="checkbox"/>	<input type="checkbox"/>
Have all workers Certified by EPA, for reclaiming and use of <u>ALL</u> refrigerants?-----	<input type="checkbox"/>	<input type="checkbox"/>
Be ‘Certified’ for the proper handling of both, Asbestos or Lead Based Paint contamination?-----	<input type="checkbox"/>	<input type="checkbox"/>
Be ‘Licensed by the City’ to perform the work <u>without exemption</u> on the Worker’s Comp.?-----	<input type="checkbox"/>	<input type="checkbox"/>
Have lettered and decaled trucks and uniform workers for clear identification?-----	<input type="checkbox"/>	<input type="checkbox"/>
Have a large trained staff, (10 trucks in the field), to quickly responded to your future service requests?-----	<input type="checkbox"/>	<input type="checkbox"/>
Have all english speaking, intelligent workers, that will protect your property and show respect to you?-----	<input type="checkbox"/>	<input type="checkbox"/>
Be a stocking Distributor of Equipment and Parts?-----	<input type="checkbox"/>	<input type="checkbox"/>
‘Compliance’ of State mandated Duct testing, Air Flow Testing and Equipment Performance Testing?-----	<input type="checkbox"/>	<input type="checkbox"/>
Offer an ‘Extended Warranty’ of 5 years on Labor, at no additional cost to homeowner?-----	<input type="checkbox"/>	<input type="checkbox"/>
Offer a “No Exception Warranty” on Parts from Manufacture?-----	<input type="checkbox"/>	<input type="checkbox"/>
Provide Homeowner with ‘Cost of Operation’ per year on comparable equipment?-----	<input type="checkbox"/>	<input type="checkbox"/>
Suggest the correct equipment without earning Incentives for trips, which are very common?-----	<input type="checkbox"/>	<input type="checkbox"/>
Stress the importance of Clean Healthy Systems and include a HEPA Style filter?-----	<input type="checkbox"/>	<input type="checkbox"/>
Have 12 referrals, some old, some new, for you to get a history of the performance of the company?-----	<input type="checkbox"/>	<input type="checkbox"/>
Have a ‘Safety Program’, with a ‘Certificates of Excellent Performance’ from Workers Comp. Ins. Co.? -----	<input type="checkbox"/>	<input type="checkbox"/>
Offer a retirement plan and incentive to workers in good standing for long term employment?-----	<input type="checkbox"/>	<input type="checkbox"/>
Offer schooling and training to employees (at the Company expense) for ongoing knowledge building?-----	<input type="checkbox"/>	<input type="checkbox"/>

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